



Building Automation

PHILLIP COCKERHAM
MOUNTAIN/PLAINS
REGIONAL SALES MANAGER

Automated
Logic

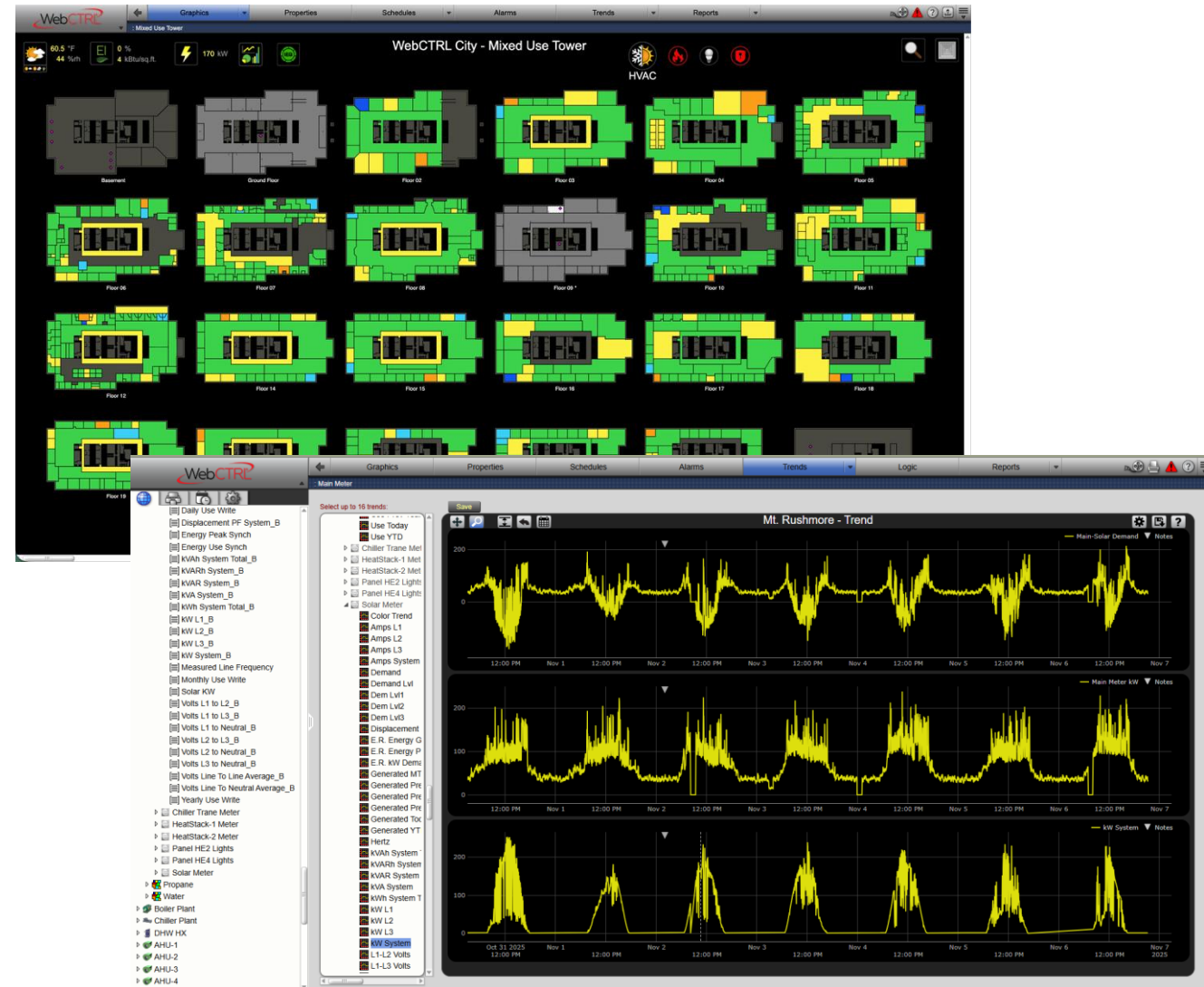
Agenda

- Why utilize a building automation system (BAS)
- Considerations when selecting a BAS



Why Utilize a Building Management System

- Save time scheduling, monitoring, and troubleshooting
- Save money through predictive maintenance and demand response
- Save energy to meet goals and comply with codes
- Remote access
- Occupant comfort and faster response times



Considerations When Selecting a Building Automation System

- 100% Web Based BACnet Software



Considerations When Selecting a Building Automation System

- 100% Web Based BACnet Software
- Unlimited Concurrent Users



Considerations When Selecting a Building Automation System

- 100% Web Based BACnet Software
- Unlimited Concurrent Users
- Simple licensing model

...engineering tool software programs and training software programs, may be installed and used on multiple computers within the User's organization as required

Considerations When Selecting a Building Automation System

- 100% Web Based BACnet Software
- Unlimited Concurrent Users
- Simple licensing model
- Functional Tools Built In
 - Thermographic Floor Plans



Considerations When Selecting a Building Automation System

- 100% Web Based BACnet Software
- Unlimited Concurrent Users
- Simple licensing model
- Advanced Thermographic Floor Plans
 - Thermographic Floor Plans
 - Time-lapse™ Graphics



68.0 °F
64 %rh



98 %
9 kBtu/sq.ft.



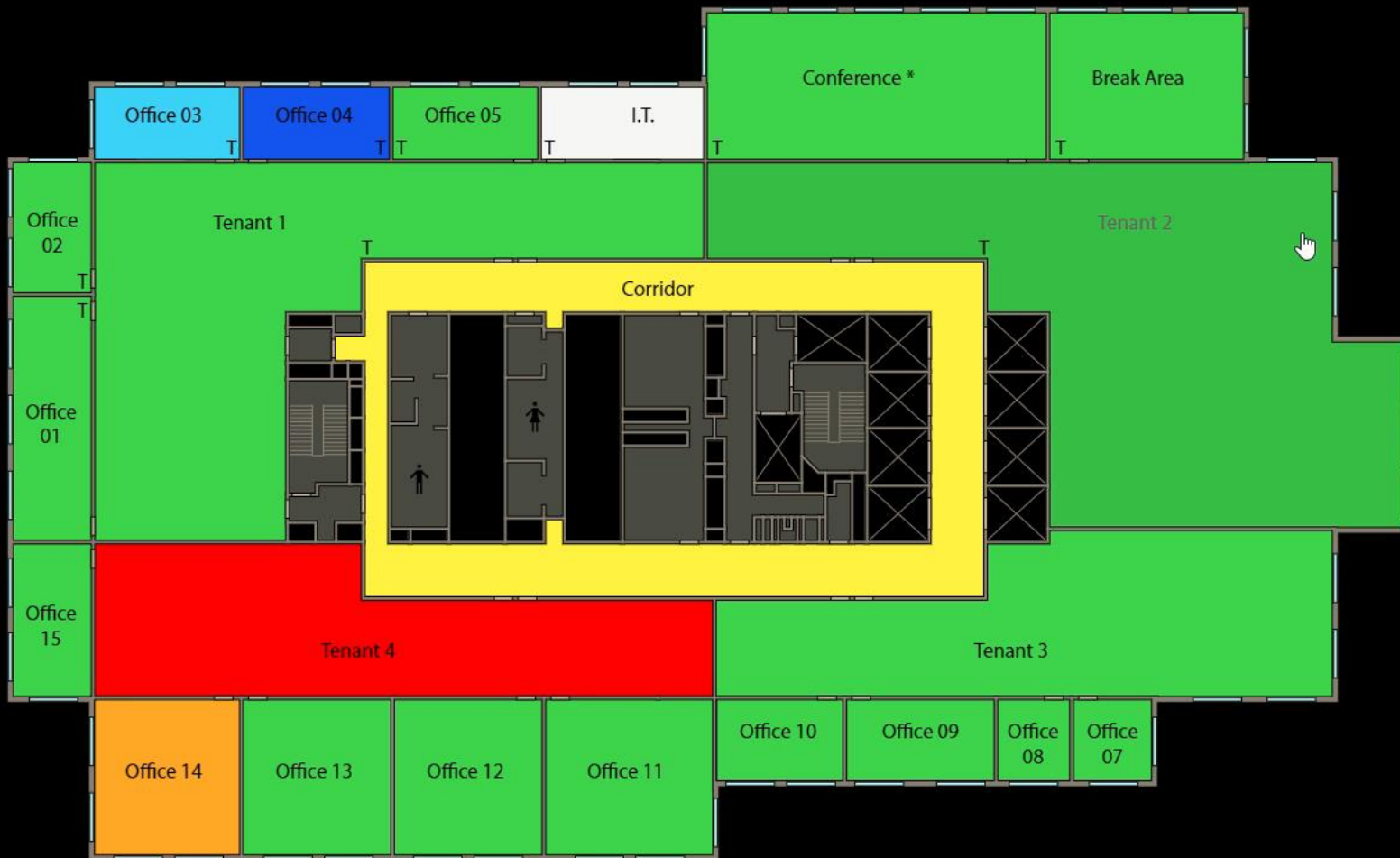
368 kW



Holland Tower - Floor 09 *



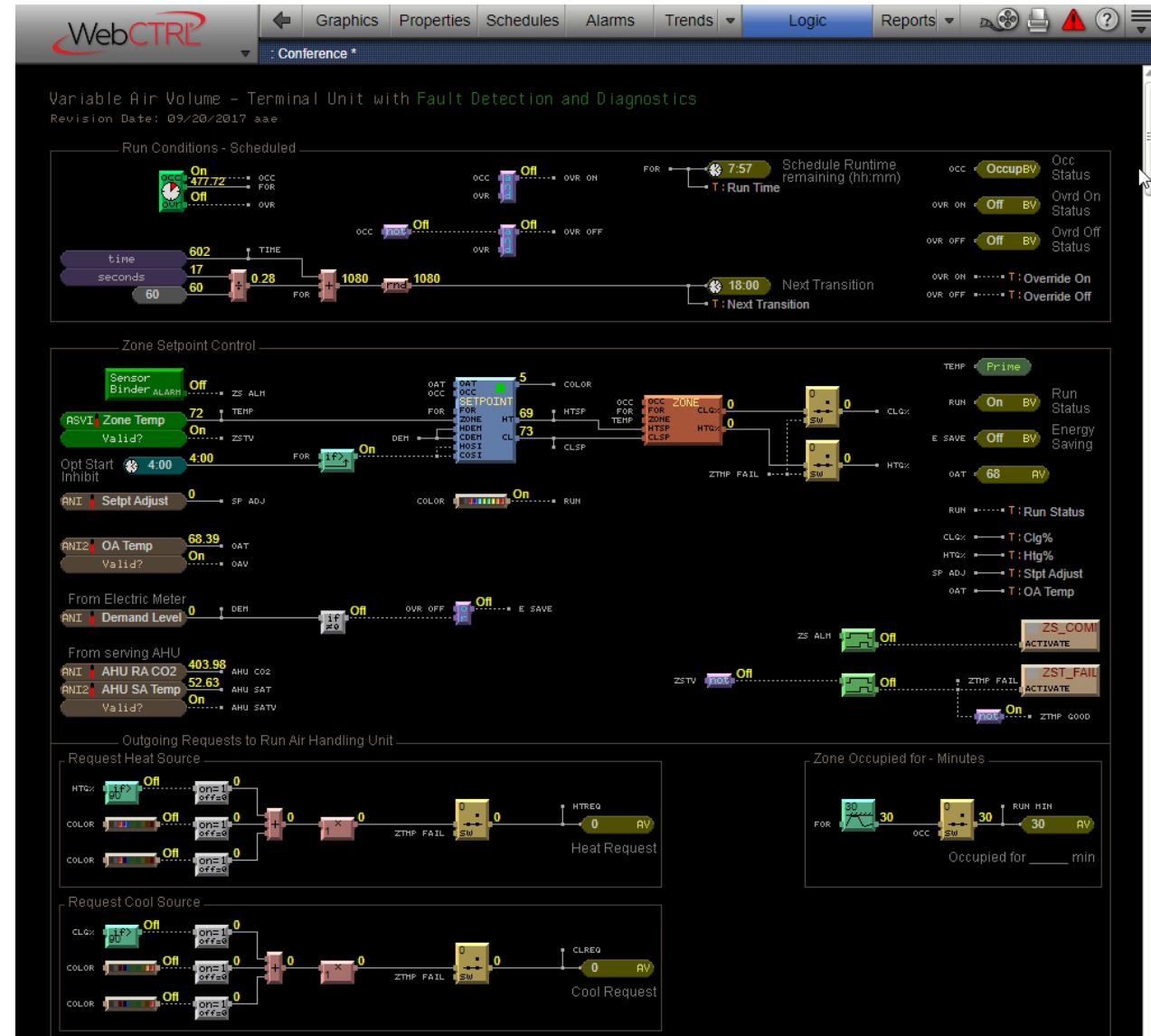
HVAC



alarm cool ideal warm alarm on off

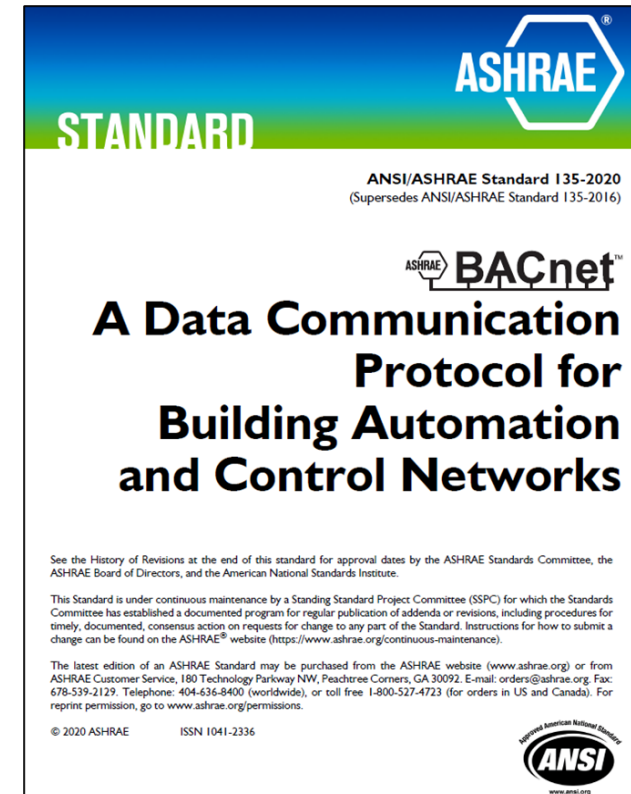
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- 100% Web Based BACnet Software
- Unlimited Concurrent Users
- Simple licensing model
- Functional Tools Built In
 - Thermographic Floor Plans
 - Time-lapse™ Graphics
- Live Logic Graphical Programming



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- Unlimited Concurrent Users
- Simple licensing model
- Functional Tools Built In
 - Thermographic Floor Plans
 - Time-lapse™ Graphics
- Live Logic Graphical Programming
- Open Communication Protocol



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- Functional Tools Built In
 - Thermographic Floor Plans
 - Time-lapse™ Graphics
- Live Logic Graphical Programming
- Open Communication Protocol
- Access to Training



The graphic features a circular seal at the top with the text "Authorized Partner in Training" around the perimeter and "Automated Logic" in the center. Below the seal is a black banner with "Gold Members" in white. Underneath is the heading "GLOBAL TRAINING LOCATIONS" in bold. The main body of text states: "Automated Logic has factory-authorized training partners around the world, making it easy and convenient to get trained and certified on our products either online or at a location near you."



A world map with red location pins indicating training sites. The map is divided into two sections: "North America Training Locations" and "International Training Locations".

North America Training Locations

- Arizona: Phoenix
- California: Los Angeles, Sacramento, San Diego & San Francisco
- Canada: Toronto
- ★ Georgia: Kennesaw (ALC World Headquarters)
- Illinois: Lisle
- Massachusetts: Chicopee
- New Jersey: Clifton
- Nevada: Las Vegas
- Pennsylvania: Harrisburgh & Pittsburgh
- Texas: Pasadena & San Antonio

International Training Locations

- Central Europe
- Southern Europe
- Northwest Europe
- Latin America
- Middle East
- India
- South Asia

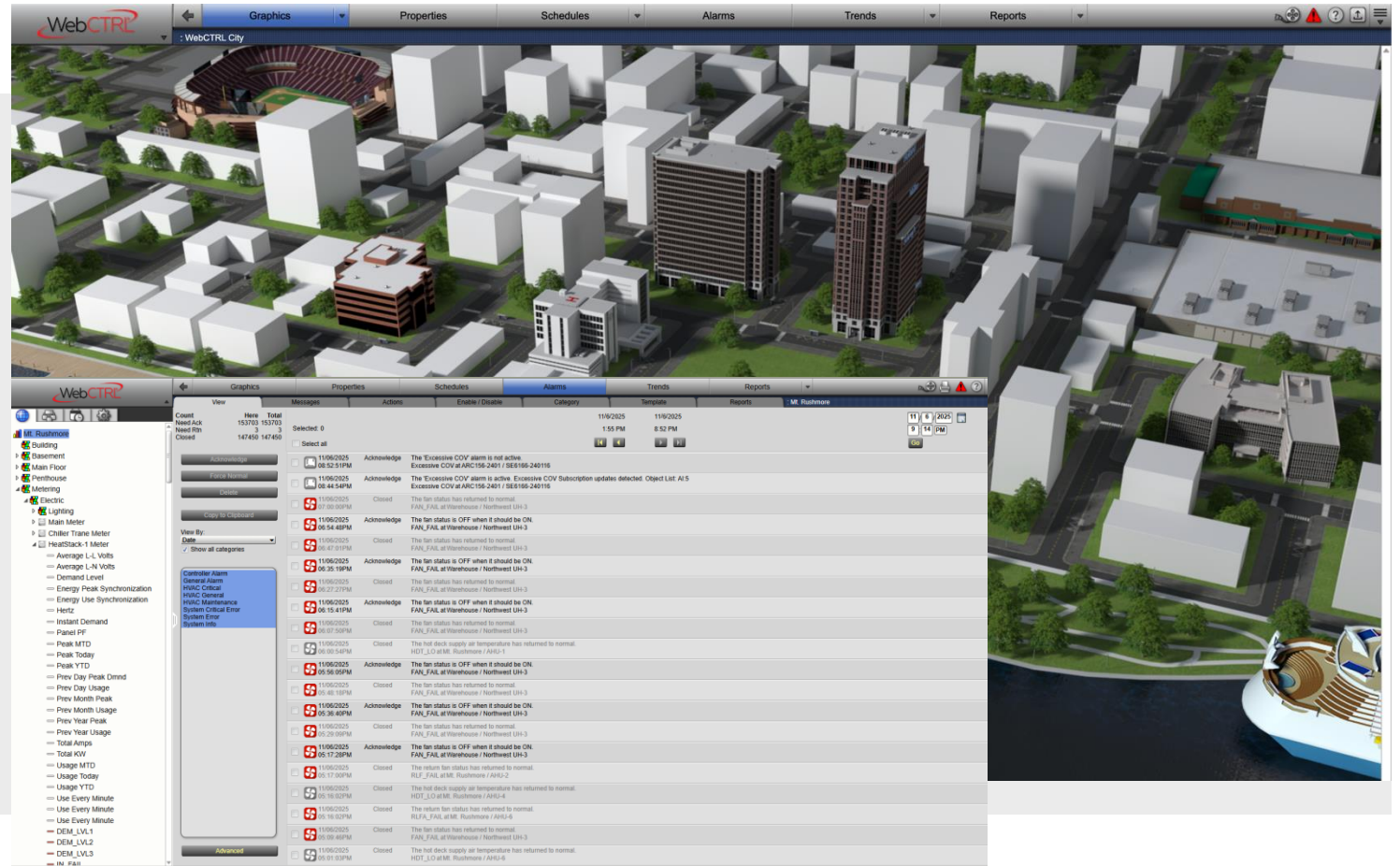
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- Functional Tools Built In
 - Thermographic Floor Plans
 - Time-lapse™ Graphics
- Live Logic Graphical Programming
- Open Communication Protocol
- Access to Training
- Single Pane of Glass



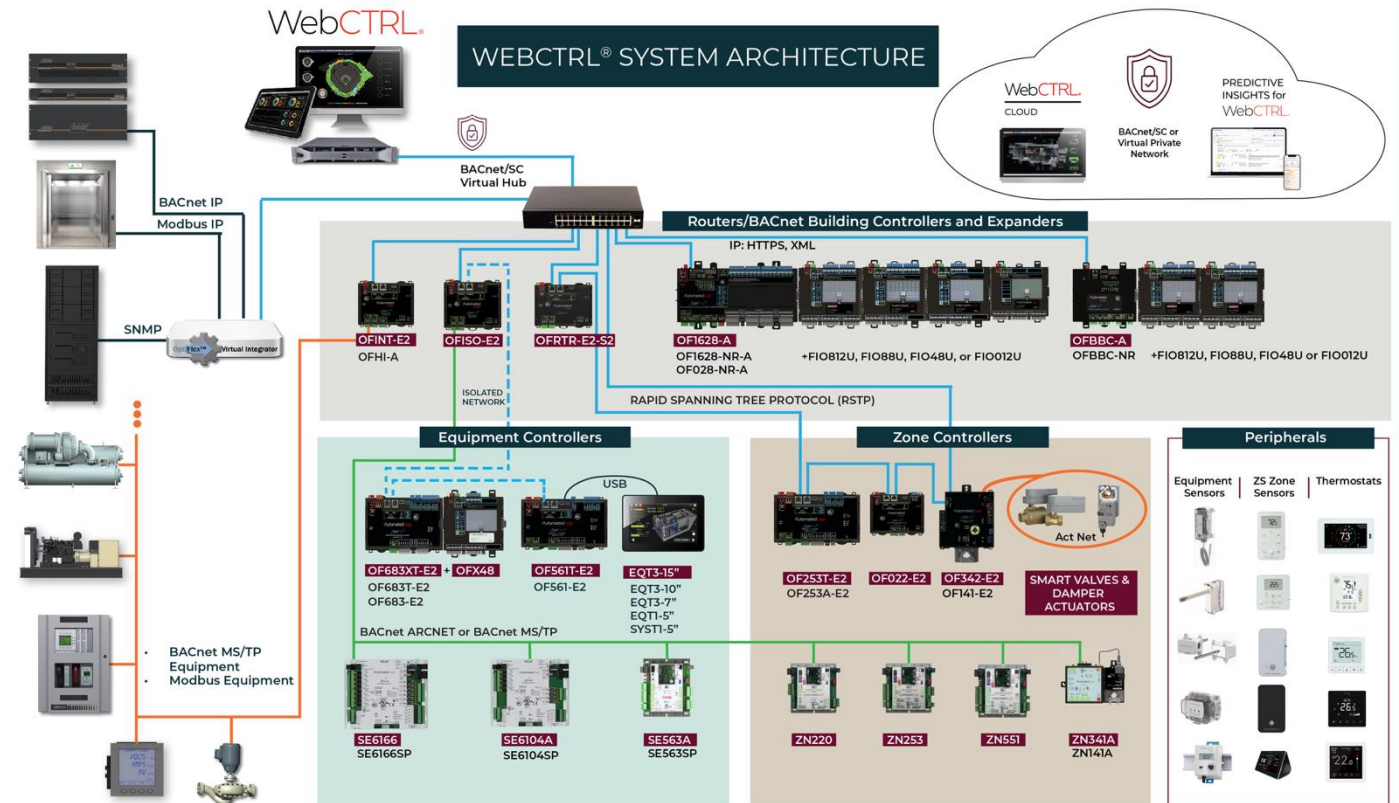
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 - Thermographic Floor Plans
 - Time-lapse™ Graphics
- Live Logic Graphical Programming
- Open Communication Protocol
- Access to Training
- Single Pane of Glass
- Remote Monitoring



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 - Thermographic Floor Plans
 - Time-lapse™ Graphics
- Live Logic Graphical Programming
- Open Communication Protocol
- Access to Training
- Single Pane of Glass
- Remote Monitoring
- Backward Compatibility and Scalability





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